# bmc



# **About Us**

Business Machines Company, Inc. was founded in 1958 by two former NCR employees. Now, over 60 years later, we've grown to a nationwide installed base approaching 5,000 locations. We've helped our customers navigate through changes by migrating from mechanical and electronic cash registers to modern, Windows and Android based POS solutions with today's latest features, including Software as a Service (SaaS), Contactless Payments, eCommerce, Online Ordering, Loyalty, Self Service Kiosks and Mobility. BMC is an authorized reseller of NCR, PAR, and TGCS. Our team of professionals is certified on all hardware and software platforms represented. Our leadership team participates in various advisory councils, boards, and committees to ensure you are the forefront of emerging technologies.

#### SaaS - Sales - Service - Supplies



#### **Our Philosophy**

We are customer-driven to provide quality products and services in which we can be mutually proud.



#### **Our Vision**

To implement complete enterprise solutions utilizing premier industry partners to promote continued success of our customers and associates.

# **Our Partners**

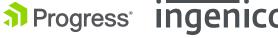
















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Offices in Michigan, Ohio, Indiana and Kentucky

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#### Point of Sale

- Touch and/or keyboard interface
- Juul RACS Compliant
- Multiple price-point ready
- Physical inventory and replenishment
- OspreyAGE license scanning
- Customer loyalty with full omnicommerce
- EDI Ordering
- RJR/PM Retail Incetive Support



#### Payments

- PCI PTS 5.x Certified 'Never Down'
- PCI Listed P2Pe Solution
- Full Cloud Reporting
- •HD Ultrabright Display
- Contactless Payments
  Configurable
- Check Conversion
- Credit to Debit Conversion
- Store and 3rd Party Gift Cards



#### Mobile POS & Back-Office

- Tablet POS with payments
- Total back-door to front-end control of:
  - Inventory
  - Pricing
  - Shelf labels and signage
  - Receiving
  - Reporting
  - Production
- Full Windows Tablet support



# Scanning

- Omnidirectional presentation scanner provides fast reading performance on 1D and 2D bar codes including driver's licenses
- Compact, ergonomic design is ideal for hands-free and handheld operation
- Intelligent illumination technology auto-detects bar codes from mobile phones, laptops and PDAs
- Green Spot good-read indicator



# Multi-Store Ready

- Multiple item maintenance and pricing zones
- Dynamic loss prevention
- Enterprise wide item return management
- Purchase orders, warehouse distribution and replenishment orders
- $\boldsymbol{\cdot}$  Customizable label, tag, and sign printing
- Two-way, assured messaging between stores and Central Office
- No need to manage replication or trickle polling issues.



#### eCommerce

- Full eCommerce 3rd Party integration:
  - Octopus omnichannel plugin
  - Optional 3rd Party Delivery

• Native Tablet for phone/email orders for:

- Delivery
- Curbside
- Store Pickup
- Line Busting

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